



**BENTLEY**

# FINANCIAL SERVICES PRODUCT INFORMATION GUIDE

## Solutions Personal Contract Plan

Available to both business and personal customers\*, Solutions Personal Contract Plan (PCP) is a flexible finance plan that could allow you to drive away in your Bentley sooner than you think. It is ideal for customers who like the idea of changing their vehicles regularly, want to reduce the potential period of repayments, or simply want to leave their options open for a period of time.

### How does it work?

#### 1. CHOOSE YOUR BENTLEY

#### 2. CHOOSE A PAYMENT PERIOD TO SUIT YOU

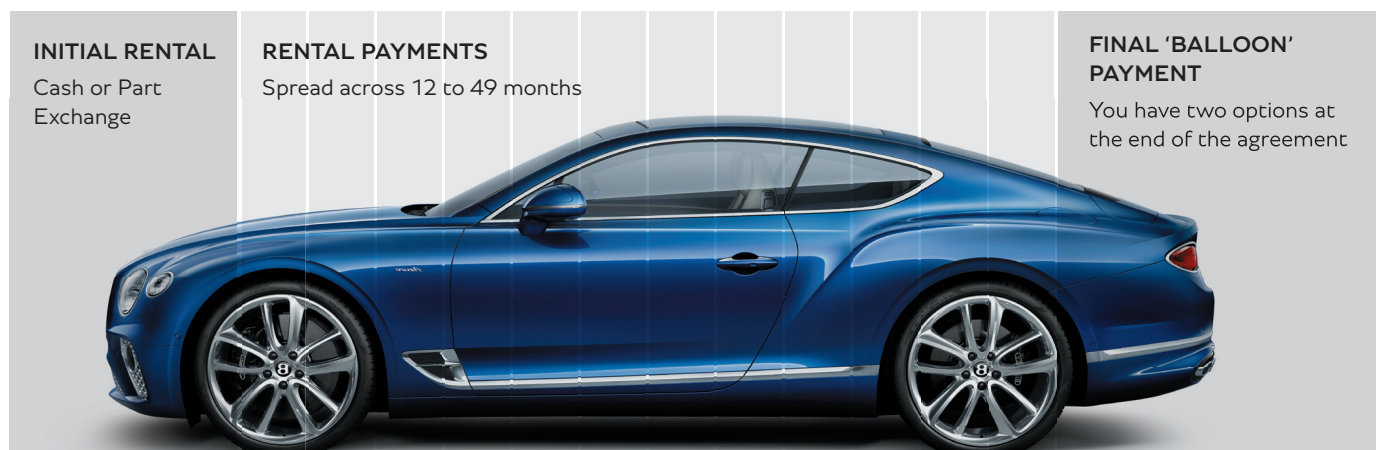
You can choose any period from 18 to 49 months, and defer an agreed amount until the end of your agreement.

#### 3. CHOOSE HOW MANY MILES YOU EXPECT TO DRIVE EACH YEAR

It's important to give this some thought because, if you exceed the agreed mileage set out in your agreement, excess mileage charges will apply. If at any point during your agreement you think you will go over your anticipated mileage, please contact Bentley Financial Services to discuss your options.

#### 4. OPTIONAL FINAL PAYMENT

Defer an agreed amount to until the end of your agreement



### TOTAL COST OF YOUR BENTLEY

## FAQs

### CAN I GET A FINANCE SOLUTIONS AGREEMENT?

Available to both business and personal customers, Solutions Personal Contract Plan (PCP) is a flexible finance plan that could allow you to drive away in your Bentley sooner than you think. Solutions is not available to customers intending to use the vehicle for hire and reward purposes\*.

### WHAT ARE THE BENEFITS OF A SOLUTIONS PLAN?

- Solutions is ideal for customers who like the idea of changing their vehicles regularly, want to reduce the potential period of repayments, or simply want to leave their options open for a period of time.
- Choose the most appropriate term to suit your monthly budget.

- By deferring an agreed amount to the end of your agreement you can potentially: change your vehicle more often to suit your needs, and stay within the warranty period; upgrade to get a higher specification model; reduce your monthly payments.
- A Solutions agreement can protect you from unforeseen depreciation of the vehicle's value.
- It is really important that you keep up to date with your monthly payments, so please contact us if you are having any difficulties as the vehicle may be at risk if you don't.
- There is no minimum deposit requirement.
- Solutions is a flexible product, giving you three options for the end of your contract. This decision doesn't need to be made until the end of the agreement pay.

## WHAT WHAT HAPPENS AT THE END OF MY AGREEMENT?

At the end of your agreement you have two options:

- Exchange the vehicle for a new Bentley Vehicle. The agreement will be settled and any excess sales proceeds can contribute to your new agreement (subject to application and acceptance). If you plan to part exchange your vehicle, you should contact your Bentley Retailer well in advance of the end of your agreement to ensure that your next vehicle is ordered and delivered before your final payment is due.
- Pay the option to purchase fee and the optional final payment, then take full ownership of the vehicle.
- Simply return the vehicle to Bentley Financial Services, subject to fair wear and tear and excess mileage charges, and pay the option to purchase fee.

## WILL I OWN THE VEHICLE?

You can own the vehicle once you have paid the optional final payment and option to purchase fee.

## IMPORTANT INFORMATION TO CONSIDER

- It is important that you keep up to date with your monthly repayments, so please contact us if you are having any difficulties, as the vehicle may be at risk if you don't. Ownership of the vehicle will remain with Bentley Financial Services until you have paid both the option to purchase fee and the optional final payment.
- If you exceed the agreed mileage set out in your agreement, excess mileage charges will apply. If at any point during your agreement you think you will go over your anticipated mileage, please contact Bentley Financial Services to discuss your options.
- It is important to keep the vehicle in good condition as this will affect the value of the vehicle. If you intend to return the vehicle, then you may be charged for any damage that goes beyond fair wear and tear.
- The repayment period and mileage chosen will affect your monthly repayments and the optional final payment.